

Joins An Elite Group

Heywood Glass Ltd, a local family run business is celebrating 20 years servicing double glazing installers in the Lancashire and West Yorkshire area. They are one of an elite group of companies in the glass and glazing industry who have continuously traded under the same name since their incorporation in 1988. This achievement is in recognition of the continued quality of the products manufactured and the levels of service consistently provided. As a company, they have always used market leading products, never falling into the trap of using cheaper alternatives to increase short term profits. In this way they have never compromised the performance of their products in service.

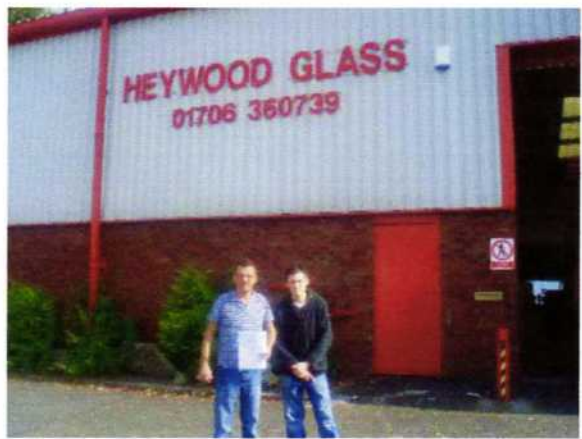
The partnership with CENSolutions began back in 2002. Indeed they were one of the inaugural customers as the glass company sought to expand by moving into 3rd party certification. The BSI Kitemark was duly achieved in 2003 and CENSolutions were retained to carry out six monthly audits as part of their Quality Management System.

Over the last five years the relationship has progressed and the auditing process improved to the extent that David Wiseley, MD, began to realise which system was really helping to drive his business forward the most, both improving and maintaining the consistency of product supplied. CENSolutions Ltd had already launched their new Quality Mark, the CMS Mark to great effect and it was clear that it had been

very well received in the glass and glazing industry.

Consequently, Heywood Glass Ltd, recently took the decision to use an alternative provider of independent 3rd party certification. The decision was not taken lightly, with significant discussions having taken place whilst trying to choose the alternative. It is with great pleasure that CENSolutions Ltd has been successful in winning this certification business. The main reasons behind the choice of provider were, the level of service, consistent point of contact, industry knowledge and experience and finally price, however price was not by any means the main factor.

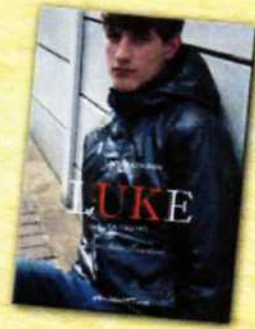
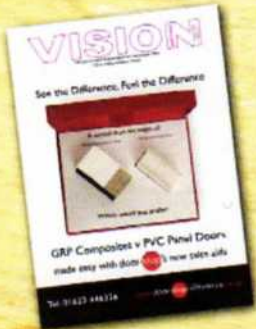
Wayne Rogerson Joint MD comments, "I have known David Wiseley for around 7 years, and I have nothing but admiration for their company, its Directors and employees and the standard of product and service which have become the cornerstone of their business success. We are proud to have contributed to their growth over the last few years and are confident that this will continue with the exciting venture on which we have both embarked. Companies such as these are looking closely at the things that matter and discarding those that don't, so much so that we are finding this scenario now being repeated up and down the country. It has been said that 3rd party certification has never yet made a better insulating glass unit, because it never really addressed the areas that mattered; well the success of the CMS Mark is now bucking this trend by concentrating on what really matters - the quality of the I.G. unit produced".



The glass company are specialist IGU manufacturers, manufacturing bespoke IGU's to their customers own specific requirements. They manufacture the full range of cavity widths, in both aluminium and warm edge spacer types, along with a complete range of decorative designs including coloured leads, bevels, georgian bars etc. Over 50% of their experienced workforce are family members, this being a major factor behind the work ethic and quality of workmanship provided, as the family members have a vested interest in the long term success of the company and the relationships developed with their customers. Whether working in the trade or just a member of the local public, it goes without saying that if you are looking for a supplier who can provide quality product and a personal touch, you need look no further.

Contact CENSolutions Tel: 01785 716 625
or Heywood Glass Tel: 01706 360 739

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